

QUALIFICATIONS

Vernon F. "Fred" Greder Jr., ARA **

STATE CERTIFIED GENERAL REAL ESTATE APPRAISER

CG# 01043

Office:
23 Third Street NW
Mason City, Iowa 50401
(641) 424-6983

Home:
362 Lakeview Drive
Mason City, Iowa 50401
(641) 423-9015

EDUCATIONAL BACKGROUND

June 2022	-	Uniform Standards of Professional Appraisal Practice (USPAP)
October 2013	-	Uniform Standards for Federal Land Acquisitions/"Yellow Book Seminar"
September 2004	-	Introductory Mediation Training -Iowa Mediation Service
August 1995	-	Environmental Risk Assessment - National Association of Environmental Risk Auditors
February 1992	-	DOT Right of Way Workshop – Iowa Department of Transportation
April 1987	-	Eminent Domain Seminar - American Society of Farm Managers & Rural Appraisers
August 1986	-	Advanced Rural Appraising - American Society of Farm Managers & Rural Appraisers
May 1985	-	Report Writing Seminar - American Society of Farm Managers & Rural Appraisers
July 1984	-	Principles of Rural Appraising – American Society of Farm Managers & Rural Appraisers
November 1975	-	Iowa State University - Bachelor of Science Degree: Major-Farm Operation/Agricultural Business

CAREER EXPERIENCE

Aug 1988-present	Benchmark Agribusiness, Inc. – President/Chief Appraiser. Real Estate Support Services; Bankruptcy Plan Analysis, Chattel Inspections, Certified Mediation, RE Marketing Consulting, etc.
Jan 1984 –July 1988	The Travelers Insurance Co.-Real Estate Investment Manager Ag; Responsibilities: Loan Origination, Servicing & Collection, Acquired Property Management & Appraisal.
April 1981- January 1984	Mason City Production Credit Assn.-Mason City, IA. Assistant Branch Manager;
Dec 1975- September 1979	Responsibilities: Loan Origination, Servicing & Collection; Crop & Life Insurance Sales; Personnel Supervision & Office Management.
Sept 1979 – April 1981	Lincoln Production Credit Assn. – Lincoln, NE. Branch Manager; Responsibilities: Loan Origination, Servicing & Collection; Crop & Life Insurance Sales; Personnel Supervision & Office Management.

MEMBERSHIPS

American Society of Farm Managers & Rural Appraisers
Iowa Chapter - Farm Managers & Rural Appraisers – **PAST PRESIDENT - 2002**
Court appointed State Inheritance Tax Appraiser for Cerro Gordo County
Cerro Gordo County Compensation Commission
Governor's appointment to the State Appraisal Examining Board – 2012 to 2021 –former Chairman
Licensed Real Estate Broker in the State of Iowa
** Accredited Rural Appraiser

PUBLICATIONS & PROGRAM PRESENTATIONS

Northwestern Banker - Feb 1987 - **21 Reasons for Farm Appraisals**, with Halverson, Harry.
Ag Decision Maker – ISU Extension – December 2005 – **The Dos and Don'ts of Sealed Bid Auctions**
Realtor Land Institute – Iowa Farm & Land Chapter – Appraising Unique Properties
Realtor Land Institute – Iowa Farm & Land Chapter – Appraising Livestock Facilities
Realtor Land Institute – Iowa Farm & Land Chapter – Effective Age Ratios
USDA Farm Service Agency – Appraising Specialized Use Facilities
American Society of Farm Managers & Rural Appraiser – Numerous topics
Clear Lake Bank & Trust Seminar – **The Farmland Market of the 1970's vs. Today – Is it different this time?**
Iowa State Bar Association – **Farmland Observations: Markets, Marketing & Ratings**

PAST APPRAISAL CLIENTS

The Travelers Insurance Co.
First Security Bank & Trust
Iowa Dept. of Natural Resources
County Conservation Boards/Worth, Wright, Cerro Gordo & Mitchell
Clear Lake Bank & Trust
Cities of Mason City, Osage, Plainfield, Kanawha, etc.
United Bank & Trust-Sheffield
Iowa State Bank – Clarksville/Kesley
Iowa Dept. of Transportation
Reliance Bank - Garner
U.S. Fish & Wildlife Service
Mason City Airport Commission
Farmers Trust & Savings Bank of Buffalo Center & Britt
First Citizen's National Bank-Latimer/Kanawha/Charles City/Osage/MC
Rabo Agrifinance
Iowa Department of Transportation
Other banks, Attorneys & Individuals to numerous to mention

Farm Credit Services of America
Farmers State Bank
Wells Fargo Bank, Iowa N.A.
Manufacturers Bank & Trust
Alliance Pipeline
United Bank of Iowa
C US Bank, Cresco, Osage & Charles City
Northwoods State Bank
US Bank
Hills Bank & Trust
Natural Resources & Cons. Service
Iowa Natural Heritage Foundation
USDA Farm Service Agency (FSA)
First Security Bank - Charles City